

POLICY FOR SUPPLY OF HEIFER AND BULLS CALVES TO GRAZING BLOCK

(This policy applies to all Dairy Holdings Ltd Farms excluding 50/50 Sharemilkers)

NUMBER OF HEIFER CALVES TO BE SUPPLIED FROM:

- **Managed Farms - 28–30% of peak milking cows**
- **Contract - 25% of peak milking cows in contract**
- **Lower Order - 25% of peak milking cows in contract**
- **Lower Order (with cows from SM) - 25% of DHL cows peak milking cows**

All heifer calves born on Dairy Holdings Ltd (DHL) Farms belong to DHL until the required number of acceptable calves have been supplied.

Farm operators must ensure that sufficient replacement calves are reared to provide DHL enough calves from which to select the required number of healthy calves as detailed in their contract and farm budget. If the farm operator has any reason to believe that these expectations will not be met, this is to be discussed immediately with your farm supervisor.

Reared calves must be either AB breed or of good size from a R2 heifer. Any small calves from heifers should be bobbied.

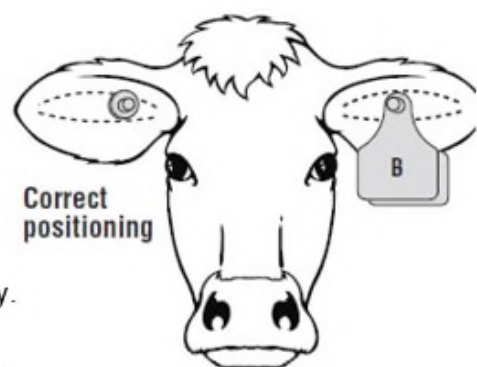
If the farm operator has been unable to rear sufficient replacement calves, they will be required to provide these calves at their sole cost or there will be a charge of \$500 per head plus GST. The farm owner may waive this requirement at their sole discretion. The above calves will also be required to have been disbudded and at target weight by the specified dates in this policy.

At birth, all heifer calves are to be identified to dam, and recorded in the LIC yellow note book (or web based equivalent tool) and must be tagged within four days of birth and recorded in MINDA within 30 days of birth, or the 30th September at the latest.

All calf tags will be ordered by the appointed farm supervisor and delivered to farm by the 2nd week of July. Any extra calf tags required your farm supervisor.

All heifer calves to be tagged as per the LIC Tag Sheet.

All EID tags must go in the animal's right ear.
"Right is Right!"



The Farm Supervisor is to check all calves are tagged correctly.

BULL CALVES

Managed farms must supply 20 bull calves.

Other farm operators will be offered the opportunity to supply bull calves to Livestock Holdings Ltd by way of a signed Contract to Supply Bull Calves agreed with their farm supervisor before the 31st of August each year.

Priority will be given to farms who delivered to their contracts last year and where the majority of the delivered calves continued to grow at or above the target growth rate.

All calves must be **AI bred, recorded correctly on MINDA and EID tagged**.

The cost of the Bull Calf tag is to be met by the contract milker / sharemilker.

All bull calves are to be sent to Fields road (PTPT:NQLT, Herd 6/10725).

ALL CALVES

All calves are to have a DHL approved oral combination drench at weaning and additional drenches as necessary while still on the dairy farm. The Springs Junction calves must also be drenched with a Flukecide in the first week of November by the dairy farm operator.

All calves are to be properly dehorned. Most commercial operators guarantee their work.

All calves need to be properly weaned off milk for at least a month and meal/nuts at least two weeks prior to arrival at the grazing block.

Calves also need to be properly trained to electric fences because grazing blocks have only two wire electric fences and it is essential for their management that they are able to be kept in their correct mobs.

As a guide calves should be greater than the following weights by 1st December. Jersey 75 kgs, X Breed 85 kgs and Friesian 95 kgs.

Any calf weighing done on the dairy farm **MUST NOT BE ENTERED INTO MINDA**.

No heifer or bull calf is to leave the dairy farm until electronically transferred on MINDA and in NAIT to the specified grazing block. This should be done a week before the calves leave.

There will be an administration fee of \$20 plus GST for every calf that arrives incorrectly tagged or without the correct records being sent prior to arrival.

By the 31st October, each farm supervisor will notify their dairy farms which grazing block to send their heifer calves too.

The farm operator is to notify the farm supervisor when calves are ready to leave for grazing, **a minimum of one week prior to calves intended departure** and ensure that the appropriate transport has been arranged.

The farm operator must ensure ASD forms are completed correctly including the NAIT number of the farm where stock are being sent to. It is **important** that the herd EBL Status be included on the ASD form. If at all uncertain about any information required for and on the ASD form, contact your farm supervisor immediately.

The heifer calf target weights for delivery are:

Jersey	98 kgs
X Breed	110 kgs
Friesian	121 kgs

Grazing block managers have a discretion to accept calves that are up to 20% below these targets.

These minimum weights are Jersey 80 kgs, X Breed 90 kgs and Friesian 100 kgs. This is to allow for any condition loss during transport.

Upon delivery of the calves to the specified grazing block, all calves are to be weighed by the grazing block staff within 48 hours of arrival. The weight recorded at the grazing block is the official weight.

Any calf sent to a grazing block not up to weight or tagged incorrectly may be returned to the dairy farm concerned at the farm operators expense.

Final dates for the delivery of heifer calves are:

- **Canterbury & Waitaki – 15th December**
- **Southland and Springs Junction - 12th January**

All arrival weights will be available on the Company website as soon as calf arrival weights have been sent to the Timaru Office.

All calf vaccinations are to be done at the grazing block at time of arrival and as stock are weighed and drenched.

Calves will be administered the following on arrival:

- An inspection for any injury
- A white drench fortified with Selenium (or a separate Selenium injection)
- A flukeicide if the calves are from the West Coast farms
- Treated for Pink Eye if this is present
- Vaccinated with 10-in-1.

All farm operators are expected to follow this Policy at all times. Where this Policy is not followed, disciplinary action within the relevant employment / contract milking / sharemilking agreement may be taken.

SUMMARY

The supply of well grown, healthy, and sound recorded heifer and bull calves to the Company grazing blocks is central to the successful operation and performance of the DHL Group. By following this Policy it is hoped that all replacement dairy stock will be given the very best chance of achieving target live weights, getting in-calf and being returned to the dairy units on time.